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Minutes of the Chapter Meeting
EWI® of Memphis
August 20, 2015

Call to Order

The EWI of Memphis Chapter meeting was held on Thursday, August 20, at The Westin Beale Street. The meeting was called to order by President Cindy Lynch (Medtronic) at 6:26 p.m.

Roll Call

Secretary Danielle Rouseau (The Sims Financial Group) called the roll. In attendance were 22 active reps, 1 sustainer, and 3 guests, for a total of 26 attendees.

Invocation/Dinner

Lorraine Chatman (The Westin Memphis Beale Street) gave the invocation, after which the attendees were served dinner.

New Member Installations

Retention & Recruitment Director, Mary Judson (Kemmons Wilson Companies), installed a new member: Monique McClain a Senior Sales Analyst and project manager for FedEx Services. She will be a second rep for FedEx Services. She has a degree in Business Finance, with a concentration in real estate, from the University of Memphis and is currently working on her MBA. Her 3 year career with FedEx has offered her high visibility because of her work with global partners and executives. Monique has a 7 year old daughter. She described herself as passionate, outgoing, and fearless.

Minutes

The July Board and Chapter minutes were posted to the website. No member objections or corrections were received during the meeting and the minutes were approved as posted.

Treasurer's Report

The July financials were posted to the website; since there were no objections, they will be filed for audit.

2014 - 2015 Slate of Officers and Directors

Paige Perkins (Memphis Grizzlies), the Nominating Committee Chair presented the Nominating Committee's report for the 2015-2016 Chapter Slate of Officers and Directors at the June 18th Chapter Meeting. President Lynch indicated there were no written nominations received. After announcing there were 22 qualified voting representatives present, representing 63%, or a quorum, President Lynch called for the vote and the 2015-2016 Board of Officers and Directors were elected as follows:

- Linda Grissom (Medtronics, Inc.), President.
- Krissie Heuer (Business Equipment Center), Vice President-Elect.
- OPEN. Kristy Taylor (First Mercantile Trust), was nominated for Secretary, however Kristy informed the Chapter that she has accepted a position in Arizona on September 1. The Secretary position remains open.
- Timorie Belk (Le Bonheur Children's Hospital), Treasurer.
- Mable Barringer (The National Kidney Foundation), Sargeant-at Arms.
- Deborah Vaughn (Staples), Program Director.
- Judy Carmichael (William Howard and Company), Fundraising Director.
- Erica Simpson (Bellhaven University), Membership Director.
- Mary Judson (Kemmons Wilson Companies), Communication Director.
- Danielle Rouseau (The Sims Financial Group), BCDP Director.

President Lynch presented the 2015-2016 Board of Directors expressing confidence that they will serve the Chapter well. She also thanked the Nominating Committee for their work and dedication to our chapter:

- Paige Perkins, Chair (Memphis Grizzlies)
- Veda Ajamu (National Civil Rights Museum)
- Timorie Belk (Le Bonheur Children's Hospital)
- Janice Toshach (BancorpSouth)
- Lisa Johnson (Ernst & Young)

Review of Proposed 2015-2016 Chapter Budgets

Krissie Heuer (Business Equipment Center) reviewed the proposed Chapter Budgets with the membership. There will be a vote on the proposed budgets at the October 15 Chapter meeting.

Corporate Budget Review

Krissie Heuer (Business Equipment Center) reviewed the proposed 2015- 2016 Corporate Budgets with the membership and gave her recommendations. There was a discussion of the Corporate Budgets.

Discussion of Proposed Bylaws Amendments

President Lynch reviewed the proposed Bylaw Amendments with the membership, discussing each proposed change by article. The four main proposed changes were:

- Corporate Bylaws Article V, Member ship Meetings. Section 4. Voting.
- Corporate Bylaws Article VI, Board of Directors. Section 1. Number and Qualification of the Board of Directors.
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- Corporate Bylaws Article III, Chapter Membership. Section 1. Classes of Membership.

Voting on Sending Delegates and Alternates to LCAM

President Lynch discussed the differences between sending Delegates and Alternates to LCAM "informed and uninstructed" or "informed and instructed". Paige Perkins (Memphis Grizzlies) made a motion to send the Delegates and Alternates "informed and uninstructed", allowing them the flexibility to consider discussions during the Annual Meeting and Conference before casting their votes. Jackie Hicks (Hicks Conventions Services) seconded

the motion. The vote followed in favor of sending our Chapter Delegates and Alternates “informed and uninstructed”.

September Chapter Meeting

Deborah Vaughn (Staples) announced that the next Chapter Meeting will be a "Firm Night", held September 17 at Living Health Day Spa. President Lynch announced a notice would be sent via email later this month with detailed information about the location and parking and that members can also check the website for up-to-date information on upcoming events.

Fundraising

Terrice Enochs (BancorpSouth) gave an update on the auction and the theme for September's Chapter meeting. The September Chapter Meeting fundraising theme is “Gift Card Extravaganza.” Terrice asked that she be contacted to make arrangements to donate.

Golf Tournament Update

Krissie Heuer (Business Equipment Center) offered a summary of the golf tournament fundraising results. The amount raised this year was \$12,095.

Announcements

September Board Meeting

The September Board Meeting is scheduled for Thursday, September 10. The meeting will be a WebEx/Conference Call. Board Meetings are open to the membership. If members wish to join the conference call, they were asked to contact President Lynch.

August Birthdays

President Lynch extended August birthday wishes to:

- Latrica McCool (August 5)
- Ditas Sargent (August 6)

Networking

Mable Barringer (The National Kidney Foundation) announced that the National Kidney Foundation golf tournament has sponsorship opportunities available. Mable asked to be contacted to make arrangements.

A brief time was allowed for networking experiences.

Appreciation

President Lynch extended thanks to Lorraine Chatman and The Westin Beale Street for a beautiful meeting venue. Thanks were also extended to Deborah Vaughn, our Program Director, and her committee for their service in making all of our meetings special.

Members were asked to leave their new name badges on the tables to be collected by the Hospitality Committee.

The meeting was adjourned at 8:12 p.m.

/s
Cindy Lynch, 2014-2015 President

/s
Danielle Rouseau, Secretary