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Minutes of the Chapter Meeting  
EWI® of Memphis  
September 15, 2016

**Call to Order**

The EWI of Memphis Chapter meeting was held on Thursday, September 15, 2016, at Memphis College of Art in Memphis, TN, and was called to order at 6:15 p.m. President Linda Grissom (Medtronic, Inc.) was in the chair and Secretary Nina Nguyen (Regions Bank) was absent. A quorum was present.

**Roll Call**

Sargent at Arms Mable Barringer (National Kidney Foundation of W. TN) called the roll. In attendance were (18) active reps, (1) sustainer, (0) life member and (5) guests, for a total of 24 attendees.

**Invocation/Dinner**

Terrice Enochs (BancorpSouth) gave the invocation, after which the attendees were served dinner.

**Retention and Recruitment**

Shoemaker Financials, a new Member Firm, was added in August. Latrice McLin is the representative and was installed at the September 15 meeting. President Grissom installed Latrice, introduced her to the membership and provided her with her EWI lapel pin. Latrice is looking forward to becoming actively engaged after reviewing available committees.

**Minutes**

The August 2016 Board and Chapter meeting minutes were provided to the members and have been posted to the website. No member objections or corrections were received during the meeting and the minutes stood as presented.

**Treasurer's Report**

The August 2016 financials were provided to the members and will be posted to the website; since there were no objections, they will be filed for audit.

**Corporate Budget Review**

The Corporate Budget was received and provided to the membership by email and printed copy. The Corporate Budget was presented to the membership at the September 15<sup>th</sup> Chapter Meeting by Treasurer, Judy Carmichael (William Howard and Company Financial Advisors). Discussion was open. No questions were presented for discussion. The Corporate Budget will be voted on at the Leadership Conference and Annual Meeting in Spokane, WA on September 24, 2016.

## **Programs**

Program Director Deborah Vaughn (Staples) introduced the guest speaker for the evening, Jay Myers, Founder and CEO of Interactive Solutions, Inc. Mr. Myers spoke to the subject of his book, *Hitting the Curveballs* and how a crisis can strengthen and grow your business. Mr. Myers also provided copies of his book and signed personal copies.

Members can also check the website calendar for up-to-date information on upcoming events.

## **Fundraising**

Director Angel Halpern (Regions Bank) was unable to attend. On her behalf, President Grissom announced the fundraising theme for the October Chapter Meeting will be an open or "Free for All" theme. Members were asked to contact Angel Halpern (Regions Bank) regarding donating items. Four to seven items are requested for each fundraiser.

## **Announcements**

### October Board Meeting

The October Board meeting will be a joint board meeting and is scheduled for Saturday, October 15. This will be held at the Medtronic campus (Cindy Lynch and Linda Grissom, Representatives) and hosted by incoming President Krissie Heuer. Board Meetings are open meetings and members were asked to contact President Grissom (Medtronic, Inc.) or Krissie Heuer (Business Equipment Center) if they would like to attend.

### September Birthdays

President Grissom (Medtronic, Inc.) extended August birthday wishes to:

- Veda Ajamu
- Peggy Quinn
- Deborah Vaughn
- Erica Simpson

## **Networking**

A brief time was allowed for networking experiences.

## **Appreciation**

President Grissom (Medtronic, Inc.) extended thanks to:

- Memphis College of Art and Erica Simpson for hosting this firm night and venue and providing the opportunity to visit the exhibits
- Jay Myers, Interactive Solutions, Inc. for his continued support of EWI and for being our guest speaker
- Coletta's and staff for the wonderful meal
- Jackie Chandler and Hicks Convention Services for the meeting set up

- Deborah Vaughn for her efforts to make the evening's meeting special
- Members and guests that provided silent auction items or made purchases
- Members and sustainers in attendance and their distinguished guests

Members were asked to leave their name badges on the tables to be collected by the Hospitality Committee.

The meeting was adjourned at 7:32 p.m.

/s  
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Linda Grissom, 2015-2016 President

/s  
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Nina Nguyen, Secretary