

**EXECUTIVE WOMEN INTERNATIONAL®
MEMPHIS CHAPTER
INCOME STATEMENT
MONTH ENDING: March 31, 2016**

GENERAL OPERATING ACCOUNT

| ACCT. NO. | CASH BALANCES - ENDING: | | 9/30/15 | | | |
|------------|---|---|------------------------|-----------------|------------------|------------------|
| 100-02 | Metropolitan Bank - General Operating Account | | 44,369.43 | | | |
| | | | | | | |
| | | | | 3/31/16 | Y-T-D | ANNUAL |
| | | | | REPORTING | CHARGE TO | OPERATING |
| | | | | PERIOD | BUDGET | BUDGET |
| | | RECEIPTS/INCOME | | | | BUDGET |
| | | | | | | BALANCE |
| 200 | Membership Renewal - To Chapter | | | | | |
| 200-01 | 5 | First Representative - \$123 | Chp refunds | 192.00 | 0.00 | 4,059.00 |
| 200-01.1 | 1 | Credit Card Fee charged by Corp: to be reimbursed to rep | | 0.00 | 0.00 | 0.00 |
| 200-02 | | 2nd & 3rd Representatives - \$39 | | 0.00 | 0.00 | 156.00 |
| 200-03 | 2 | Sustainers - \$30 | | 0.00 | 0.00 | 180.00 |
| 200-04 | 4 | New Members - \$123 | | 0.00 | 0.00 | 492.00 |
| 200-05 | | New Members Admission Fee - \$30 | | 0.00 | 0.00 | 120.00 |
| 200-06 | | New Member - 2nd rep | | 0.00 | 78.00 | 0.00 |
| | | Total Reps = 49 | | | | |
| | | TOTAL CHAPTER DUES = \$5,007.00 | | 192.00 | 78.00 | 5,007.00 |
| | | | | | | 4,929.00 |
| 210 | Business Activities - Chapter Meetings | | | | | |
| 210-01 | | Chapter Meetings | | 1,175.41 | 4,510.42 | 17,200.00 |
| 210-02 | | Chapter Meeting annual fees paid in advance | | 0.00 | 0.00 | 0.00 |
| | | Total Chapter Meetings = \$17,200 | | 1,175.41 | 4,510.42 | 17,200.00 |
| | | | | | | 12,689.58 |
| 220 | Fundraising | | | | | |
| 220-01 | | Door Prize Auction - \$900 | \$65-March fundraising | 85.11 | 585.59 | 1,000.00 |
| 220-02 | | Kroger Rebates - \$300 | | 0.00 | 0.00 | 300.00 |
| 220-03 | | Wine Sales - \$600 | | 0.00 | 35.00 | 600.00 |
| 220-04 | | Nuts - \$5,000 | | | 5,142.85 | 5,500.00 |
| 220-05 | | Golf Tournament - \$20,000 (25 teams @ \$600; 40 tee signs @ \$100; Mulligans & Putting Contest @ \$1000) | | 0.00 | 0.00 | 21,750.00 |
| 220-06 | | Silent Auction - \$4,000 | | 0.00 | 0.00 | 3,454.00 |
| 220-07 | | Other Projects - \$1,210 | | 0.00 | 0.00 | 3,969.00 |
| 220-08 | | Representative Donation - Membership Drive/Orientation | | 0.00 | 0.00 | 0.00 |
| | | TOTAL FUNDRAISING = \$36,573 | | 85.11 | 5,763.44 | 36,573.00 |
| | | | | | | 30,809.56 |
| 230 | Bank Transactions | | | | | |
| 230-01 | | Metropolitan Bank Interest | | 11.09 | 34.36 | 144.00 |
| 230-02 | | Miscellaneous (CD Interest) | | 0.00 | 0.00 | 756.00 |
| | | | | | | 109.64 |
| | | | | | | 756.00 |
| | | TOTAL INCOME FOR PERIOD | | 1,463.61 | 10,386.22 | 59,680.00 |
| | | | | | | 49,293.78 |

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INCOME STATEMENT
MONTH ENDING: March 31, 2016

GENERAL OPERATING ACCOUNT
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| | | | 3/31/16 | Y-T-D | ANNUAL | BUDGET |
|------------------|--|------------|-----------------|--------------------|------------------|------------------|
| | | | REPORTING | CHARGE TO | OPERATING | BUDGET |
| | | | PERIOD | BUDGET | BUDGET | BALANCE |
| | DISBURSEMENTS/EXPENSES | | | | | |
| ACCT. NO. | | | | | | |
| 400 | Membership Renewal - To Corporate | | | | | |
| 400-01 | Annual Renewal (pass thru if required) | | | 0.00 | 0.00 | 0.00 |
| 400-02 | Overpayment from Corp Annual Dues Credit Card Fee | | 0.00 | 0.00 | 0.00 | 0.00 |
| | TOTAL MEMBERSHIP RENEWAL = \$0.00 | | | 0.00 | 0.00 | 0.00 |
| 410 | Business Activities - Chapter Meetings | | | | | |
| 410-01 | Chapter Meetings | UMConf Ctr | 1,238.90 | 5,211.85 | 17,200.00 | 11,988.15 |
| 410-02 | Board installation/supply/document prep | | 0.00 | 0.00 | 0.00 | 0.00 |
| 410-03 | ASIST Dinner Guests (3 judges; 3 awardees + 6 guests; 2 counselors) | | 0.00 | 0.00 | 455.00 | 455.00 |
| | TOTAL CHAPTER MEETINGS = \$17,655 | | 1,238.90 | 5,211.85 | 17,655.00 | 12,443.15 |
| 420 | Fundraising | | | | | |
| 420-01 | Nuts | | 0.00 | \$5,490.88 | 5,200.00 | (290.88) |
| 420-03 | ASIST Scholarships, Reading Rally, and Philanthropy (transfer to BCDP) | | 0.00 | \$5,640.33 | 5,948.00 | 307.67 |
| 420-04 | Golf Tournament (Course Fee \$2,500; Lunch \$2,400; Prizes/Awards \$2,400) | | | \$0.00 | 15,060.00 | 15,060.00 |
| 420-05 | Cash withdrawal for Golf Team flight awards | | | | | |
| | TOTAL FUNDRAISING = \$26,208 | | 0.00 | \$11,131.21 | 26,208.00 | 15,076.79 |
| 430 | Membership | | | | | |
| 430-01 | Recruitment; Chapter Meetings | | 0.00 | \$0.00 | 600.00 | 600.00 |
| | TOTAL MEMBERSHIP - \$600 | | 0.00 | \$0.00 | 600.00 | 600.00 |
| 440 | Annual Conference Expenses | | | | | |
| 440-01 | Delegate Fee (2 @ \$50) | | 0.00 | 0.00 | 100.00 | 100.00 |
| 440-02 | Conference Travel (3 @ \$700) | | 0.00 | 0.00 | 2,100.00 | 2,100.00 |
| 440-03 | Conference Hotel (2 @ \$1,000) | | 0.00 | 0.00 | 2,000.00 | 2,000.00 |
| 440-04 | Conference Registration Fee (3 @ \$635) Note: 2014 increase to \$650 | | 0.00 | 0.00 | 1,950.00 | 1,950.00 |
| 440-05 | Leadership Caucus (2 @ \$375) | | 0.00 | 0.00 | 750.00 | 750.00 |
| 440-06 | Conference Miscellaneous (Photos, Corsages, Taxi, etc.) | | 0.00 | 47.08 | 250.00 | 202.92 |
| 440-07 | Spring Conference Fee | | 0.00 | 0.00 | 0.00 | 0.00 |
| | TOTAL ANNUAL CONFERENCE FEES = \$7,150 | | 0.00 | 47.08 | 7,150.00 | 7,102.92 |

