



CONNECTIONS | CAREERS | COMMUNITY

Minutes of the Chapter Meeting
EWI® of Memphis
January 21, 2016

Call to Order

The EWI of Memphis Chapter meeting was held on Thursday, January 21, 2016, at The Hilton Memphis. The meeting was called to order by President Linda Grissom (Medtronic, Inc.) at 6:11 p.m.

Roll Call

Secretary Nina Nguyen (Regions Bank) called the roll. In attendance were (14) active reps, (5) sustainers, (0) honorary, (0) life member and (1) guest, for a total of 20 attendees.

Invocation/Dinner

Latrica McCool (Hilton Hotel) gave the invocation, after which the attendees were served dinner.

Programs

Latrica McCool (Hilton Hotel) introduced Greg Milligan, Director of Sales, as our guest speaker. Greg discussed the seven habits of highly ineffective people and effective people. Effective people are proactive, begin with the end in mind, put first things first, think win-win, seek first to understand, then to be understood, synergize, and sharpen the saw. Ineffective people are reactive, begin with no end in mind, put second things first, think win-lose or lose-win, seek first to be understood, compromise, fight, or flight, and wear out the saw.

Deborah Vaughn (Staples) announced the February Chapter Meeting will take place at Chickasaw Country Club on February 18, 2016. A New Member Orientation will occur.

Installation of Board Member and “open position” Appointments

Nothing to report.

Minutes

The December 2015 Board and Chapter meeting minutes were posted to the website. No member objections or corrections were received during the meeting and the minutes were approved as posted.

Treasurer’s Report

The December financials were posted to the website; since there were no objections, they will be filed for audit.

2016 Spring Tennessee Board Forum

President Grissom (Medtronic, Inc.) announced that a Tennessee Board Forum for Spring 2016 would be held either April 22-23 or April 29-30 as announced by Chapter President Charlie Rosenquist and hosted by the Chattanooga chapter in Chattanooga, TN. Members were

encouraged to attend and reach out to President Grissom (Medtronic, Inc.) for further details. Members were advised to watch the Corporate Website and our Memphis Chapter website for details.

Retention & Recruitment

The board was notified by Erica Simpson, Retention & Recruitment Director of her decision to resign from the board due to work commitments and recent job change. Her resignation was accepted by the board, and the board will proceed with identifying a replacement. President Grissom (Medtronic, Inc.) encouraged chapter members to become involved at the board level. Members were asked to contact President Grissom or other board members if they were interested in the Retention & Recruitment Director board position.

President Grissom (Medtronic, Inc.) provided an update on year-end renewals. Due to system issues with Member Point at Corporate, there were a number of renewal notifications that were not delivered to the chapter members. These invoices are on the website and members can log onto their Corporate Profile on the corporate website to pay renewal dues. All December 31, 2015, renewals are due by January 30, 2016; however, the corporate office will work individually on chapter members' renewal due to the system issues to avoid any additional fees.

Firms that did not renew are as follows:

- Tracy Foldenauer (Ameri-Pride Linen & Apparel Service)
- Lorraine Chapman (Westin Memphis Beale Street)
- Katie Hart (Hilton Worldwide)
- Lisa Johnson (Ernst & Young LLP)
- Kristy Taylor (First Mercantile Trust)

Chapter members will be notified as additional renewals are confirmed and were asked to focus on chapter growth. Members were encouraged to reach out and invite prospective member firms to our February Chapter Meeting.

Congratulations to Anna Hough (Captivating Interiors) and Annetta Vick (Comerica Bank & Trust) on transitioning to Sustaining members.

Members were encouraged to attend the New Member Orientation on February 18, 2016.

Fundraising

Angel Halpern (Regions Bank) announced "All About Red Ladies" will be the fundraising theme for the February Chapter Meeting. Members were asked to contact Angel Halpern (Regions Bank) regarding donating items. Four to seven items were requested for each fundraiser.

President Grissom (Medtronic, Inc.) announced that the 2016 Golf Tournament will be held at TPC Southwind on July 11, 2016. Committee meetings will begin in early February and announcements will be sent. Members were asked to commit to the Golf Tournament due to it being the chapter's largest fundraising event and to start recruiting golf teams or donations.

Communications

On behalf of Mary Judson (Kemmons Wilson Companies), President Grissom (Medtronic, Inc.) asked members to continue to share firm news and articles with Mary.

Announcements

February Board Meeting

President Grissom announced that the February Board Meeting is scheduled for Thursday, February 11, 2016. The meeting will be held at Medtronic, Inc. Meetings are open to the membership. If members wish to attend, they were asked to contact President Grissom (Medtronic, Inc.).

January Birthdays

President Grissom (Medtronic, Inc.) extended January birthday wishes to:

- Nina Nguyen (1/10)
- Carrie Ann Hardy (1/11)
- Danielle Rouseau (1/29)

2 Million & Change Grant

President Grissom (Medtronic, Inc.) and Deborah Vaughn (Staples) announced that the chapter received a grant from Staples for an amount of \$5,000.00.

White Elephant Fundraiser

Angel Halpern (Regions Bank) drew tickets for the White Elephant sales. Members were asked to proceed to the gift table and select a gift as their ticket was called.

Networking

Mable Barringer (National Kidney Foundation of West TN) recognized Cissie Pryor (Living Health Day Spa) for providing her with a terrific weekly spa experience.

A brief time was allowed for networking experiences.

Appreciation

President Grissom (Medtronic, Inc.) acknowledged and extended thanks to

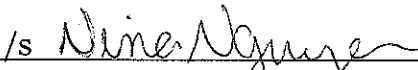
- speaker Greg Milligan, Latrica McCool, and Hilton Hotels for hosting this Firm Night
- our sustainers and all members in attendance for their continued chapter support

Members were asked to leave their name badges on the tables to be collected by the Hospitality Committee.

The meeting was adjourned at 7:25 p.m.

/s

Linda Grissom, 2015-2016 President

/s 
Nina Nguyen, Secretary