



CONNECTIONS | CAREERS | COMMUNITY

Minutes of the Chapter Meeting
EWI® of Memphis
August 18, 2016

Call to Order

The EWI of Memphis Chapter meeting was held on Thursday, August 18, 2016, at Chickasaw Country Club in Memphis, TN, and was called to order at 6:19 p.m. President Linda Grissom (Medtronic, Inc.) was in the chair and Secretary Nina Nguyen (Regions Bank) was present. A quorum was present.

Roll Call

Secretary Nina Nguyen (Regions Bank) called the roll. In attendance were (17) active reps, (4) sustainers, (0) life member and (2) guests, for a total of 23 attendees.

Invocation/Dinner

Jane Bratton (Smith & Nephew) gave the invocation, after which the attendees were served dinner.

Retention and Recruitment

Shoemaker Financials, a new Member Firm, was added in August. Latrice McLin is the representative and will be installed in September due to travelling.

Minutes

The July 2016 Board and Chapter meeting minutes were provided to the members and have been posted to the website. No member objections or corrections were received during the meeting and the minutes stood as presented.

Treasurer's Report

The July 2016 financials were provided to the members and will be posted to the website; since there were no objections, they will be filed for audit.

2016-2017 Slate of Officers and Directors

As stated in our Bylaws, nominees for the positions of Officers and Directors are to be solicited from the membership by the Nominating Committee.

At the June 16 Chapter Meeting, Nominating Committee Chair Cindy Lynch (Medtronic, Inc.) presented the committee's report for the 2016-2017 Chapter Slate of Officers and Directors. Furthermore, as Presiding Officer at the June 16 Chapter Meeting, President Grissom (Medtronic, Inc.) asked if there were any nominations from the floor and no nominations from the floor were made.

EWI's Bylaws provide that nominations are to remain open until 15 days prior to the Annual

Business Meeting and can be presented in writing to the President up until that date at which time the nominations are automatically closed. No written nominations were received.

EWI's voting policy states that each member firm is entitled to one (1) vote per representative at any meeting of the Chapter. No other class of membership is entitled to vote. There were 17 qualified voting representatives present, representing 51.51%, or a quorum.

Nominations are as follows:

- President: Krissie Heuer (Business Equipment Center)
- President Elect: Deborah Vaughn (Staples)
- Secretary: Erica Simpson (Memphis College of Art)
- Treasurer: Judy Carmichael (William Howard & Co. Financial Advisors)
- Sergeant-At-Arms: 'interim' Cindy Lynch (Medtronic, Inc.)
- Retention & Recruitment: Nina Nguyen (Regions Bank)
- Programs: Mable Barringer (National Kidney Foundation of W.TN)
- Communications: Brittany Jones (Hilton Worldwide)
- Ways and Means Director: Angel Halpern (Regions Bank)
- BCDP: Janie Emerson (Shelby County Schools)

After a unanimous vote, the 2016-2017 Board of Directors was presented. See above.

President Grissom (Medtronic, Inc.) thanked the Nominating Committee for their hard work and dedication to the Chapter. The Committee is as follows:

- Cindy Lynch, Chair, (Medtronic, Inc.)
- Jackie Hicks Chandler, (Hicks Convention Services)
- Cissie Pryor, (Living Day Health Spa)
- Erica Simpson, (Memphis College of Art)
- Dianne Westphal, (The Peabody Hotel)

Review of Proposed 2016-2017 Chapter Budgets

Members received copies of the proposed EWI of Memphis 2016-2017 General Operating and BCDP Budgets. Treasurer, Judy Carmichael, (William Howard and Company Financial Advisors) reviewed the proposed Chapter Budgets. The chapter will vote on the proposed budgets at the October 20, 2016, Chapter Meeting.

Corporate Budget Review

The Corporate Budget was received. A conference call with corporate was held on August 16. The Corporate Budget will be emailed to the membership after the board review on September 8 and prior to the September 15 Chapter Meeting. The Corporate Budget will be presented to the membership at the September 15th Chapter Meeting by Treasurer, Judy Carmichael (William Howard and Company Financial Advisors). Discussion will be open and the budget will be voted on at that time.

Discussion of Proposed Bylaw Amendments

Members were advised that there were no proposed bylaw amendment presented by the

chapters for consideration at this year's LCAM.

Vote on Sending Delegates and Alternates to LCAM

During our July Chapter meeting, the Chapter approved Linda Grissom, President representing Medtronic, Inc. and Krissie Heuer, President-Elect representing Business Equipment Center as our Chapter Delegates for the September 24, 2016, Leadership Conference and Annual Meeting. Judy Carmichael representing William Howard & Co. Financial Advisors, Inc. and Deborah Vaughn representing Staples were approved as Alternates.

The elected Chapter Delegates and Alternates are responsible for representing the members and the Chapter's opinions at the 2016 LCAM in Spokane. The Delegates and Alternates will be voting on the proposed Corporate Budget.

Jackie Chandler (Hicks Convention Services) motioned to send the Delegates and Alternates as informed and uninstructed. Cissie Pryor (Living Health Day Spa) seconded the motion. There was a unanimous vote to send the Chapter Delegates and Alternates as informed and uninstructed.

Programs

Deborah Vaughn (Staples) announced the September Chapter Meeting will be a "Firm Night" at Memphis College of Art on September 15. Memphis College of Art is behind the Brooks Museum. A notice and reminder will be sent to members later this month. Members can also check the website calendar for up-to-date information on upcoming events.

Fundraising

Angel Halpern (Regions Bank) announced "Accessories" will be the fundraising theme for the September Chapter Meeting. Members were asked to contact Angel Halpern (Regions Bank) regarding donating items. Four to seven items were requested for each fundraiser.

Golf Tournament recap:

Income	\$25,714.00
Expenses	\$14,757.00
Revenue	\$10,956.00

Announcements

September Board Meeting

The September Board meeting is scheduled for Thursday, September 8, and will be held via conference call. Board Meetings are open meetings. Members were asked to contact President Grissom (Medtronic, Inc.) if they would like to attend.

August Birthdays

President Grissom (Medtronic, Inc.) extended August birthday wishes to:

- Erica Johnson
- Latrica McCool
- Ditas Sargent

Networking

- Krissie Heuer (Business Equipment Center) recognized Janice Toshach (BancorpSouth).
- Judy Carmichael (William Howard & Co. Financial Advisors, Inc.) recognized Latrica McCool (Hilton Hotel).

A brief time was allowed for networking experiences.

Appreciation

President Grissom (Medtronic, Inc.) extended thanks to Chickasaw Gardens Country Club.

A special thanks was extended to Deborah Vaughn (Staples) and Laura House.

Members were asked to leave their name badges on the tables to be collected by the Hospitality Committee.

The meeting was adjourned at 7:31 p.m.

/s

Linda Grissom, 2015-2016 President

/s

Nina Nguyen, Secretary